2027

59th ANNUAL WAREHOUSEMEN'S CONFERENCE & TRADE SHOW

March 3 – 5, 2027

Coeur d'Alene Resort – CDA, Idaho



2027 Registration Information - all pricing à la carte

Special Safety Seminar (Wed., Mar. 3):

Prior to January 28th: $150 Member Price — $175 Non-Member Price
After January 28th: $175 Member Price — $200 Non-Member Price

Registration Covers: Wednesday Safety Training: Approx. 3-4 hour classroom training session + certificate of completion, Wednesday lunch, PM break/beverage. Rachel Housman, CSP/CIH with Ally Safety will present on various topics such as Lockout/Tagout; 10-Tips for an OSHA Inspection; Ai & Safety Decisions; Fall Protection; Holiday Safety; Loader Safety; Understanding Risk Tolerance. Confirmed topics will be announced at a later date.

Pesticide Conference (Mar. 4-5):

Prior to January 28th: $450 Member Price — $500 Non-Member Price
After January 28th: $475 Member Price — $525 Non-Member Price

Registration Covers: Wednesday Welcome Reception, Thursday & Friday Pesticide Seminars (approx. 8 credits); Thursday & Friday meals and breaks; Thursday evening Reception & Banquet Dinner. (Wednesday training is separate.)

Trade Show Vendor:

Prior to January 28th: $600 Member Price — $650 Non-Member Price
After January 28th: $625 Member Price — $675 Non-Member Price
(See Trade Show Contract for modified or additional space & other information)

Fee Covers: Full registration for <u>one</u> person*; 8' x 10' Booth; Signage; Electricity; Chairs; Wednesday Welcome Reception, Breakfast, Lunch & Breaks Thursday & Friday; Thursday evening Reception & Banquet Dinner. All breakfasts, lunches and breaks will take place in the Trade Show Area. (*Add'l staff must register for <u>à la carte</u> meals & events.)

1 Day Spouse Event: $300

SPOUSES WELCOME! 2027's extra-curricular activity will be Thursday, March 4 and will include a mimosas pre-function gathering, "Make Your Own Charcuterie Board" followed by lunch and beverages, with raffle prizes and more! Event is 10:30am to 2:00pm (approx). 1-Day Registration covers Spouse Event, Thursday Reception & Banquet Dinner.

All Inclusive Spouse Event: $400

All Inclusive registration covers Wednesday's Welcome Reception, all of Thursday's activities (listed above), and includes Breakfast and Lunch on Friday, March 5.

EXTRA Banquet Tickets: $145

Drinks at the Reception in Trade Show Area
and a Delicious Banquet Dinner Celebration

EXTRA Breakfast or Lunch Tickets: $55

Thursday or Friday Meal
(Check specific day on the Registration Form)



<u>Pesticide Credit Information</u>
Approx. 7-8 pesticide credits will be provided over two days. (Plus essential non-accredited Safety Seminar on Wednesday and supplier/maintenance info throughout the conference.)

<u>Hotel Information</u>

Coeur d'Alene Resort
North Wing $149/nt + tax
Park Tower $169/nt + tax
Lake Tower $189/nt + tax
Room block guarantee ends 1/12

<u>Cancellation Policy & Add'l Info:</u>
-Required to pay 1st night room charges
-7-day cancellation notice required to avoid fees
-No-shows will be charged for entire stay
-Views/bed types cannot be guaranteed in group blocks.
-Online link contains only contracted dates; call (888) number for pre/post date requests.

<u>ONLINE RESERVATION</u>
(click link)
<u>Or CALL</u>
Call (888) 965-6542
"PNW Grain Warehousemen 2027"
Reference PNWGRAIN27

Phone: (503) 227-0234 — Fax: (503) 253-9172 — E-mail: <u>margerie@pnwgfa.org</u>

59th Annual Warehousemen's Conference & Trade Show
March 3 — 5, 2026

Coeur d'Alene Resort — CDA, Idaho

REGISTRATION FORM

Company Name _____ Phone # _____

Address _____

Street City State Zip

PLEASE TYPE or PRINT the first and last name of each individual attending the conference and check the box for the appropriate Registration Type(s):

PLEASE CONSIDER SPONSORSHIP!
Bronze Level: $100-$299
Silver Level: $300-450
Gold Level: $450-600
Platinum Level: $600-800
Diamond Level: $800+

Name of Delegate, Vendor or Spouse

Wednesday Safety Seminar
Trade Show Vendor
Pesticide Training (Thurs-Fri)
Extra Breakfast — Thursday
Extra Lunch — Thursday
Extra Breakfast — Friday
Extra Lunch — Friday
Spouse Event — 1 Day
Spouse Event — All Inclusive
Dinner Banquet Only

_____

_____

_____

_____

(See pricing chart previous page)

	(# of Delegates)		(Price of Reg.)		(Total)
Wed. Safety Training:	_____	x	$ _____	=	_____
Trade Show Vendor:	_____	x	$ _____	=	_____
Full Pesticide Conference:	_____	x	$ _____	=	_____
Extra Individual Meals:	_____	x	$ 55.00	=	_____
Spouse Event - 1 Day:	_____	x	$ 300.00	=	_____
Spouse Event - 2 Day:	_____	x	$ 400.00	=	_____
Extra Thurs. Banquet Tickets:	_____	x	$ 145.00	=	_____
Special meal arrangements*:	_____	x	$ _____	=	_____
We would like to sponsor:	_____		$ _____		_____

(Please mark the appropriate boxes for your attendance needs.)

Total Fees: $ _____

(*contact Margerie for pricing)

***TRADE SHOW VENDORS, SEE NEXT PAGES FOR ADDITIONAL INFORMATION / REGISTRATION**

Payment Options:

Check: Make payable to Pacific Northwest Grain & Feed Association (PNWGFA)

Invoice: PNWGFA will send you an invoice for your registration fees

Credit Card: available via online option only. Visit www.pnwgfa.org/27-WHSE for online form.

Refund Policy:

Full Refund through February 3 • 50% after February 3 • No cancellations/refunds after February 23

(however transferring registrations is encouraged)

Please fax or email (preferred) your Registration Form to: margerie@pnwgfa.org

PNWGFA: 9600 SW Oak St., Ste 565 • Tigard, OR 97223

Phone: (503) 227-0234 — Fax: (503) 253-9172 — www.pnwgfa.org

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Coeur d'Alene Resort – CDA, Idaho

If you are a...

- Construction/Design-Build Company
- Environmental Services Provider
- Grain Handling/feed milling equipment manufacturer or service provider
- Grain testing equipment manufacturer
- Fertilizer/Pesticide Services Provider
- Safety Consultant
- Grain/Feed Industry Professional

Be an exhibitor at the 2027 PNWGFA Trade Show!

ENHANCE company image

INCREASE brand awareness

NETWORK with prospective clients

DEVELOP and strengthen company's brand

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SCHEDULE

WEDNESDAY - March 3
- Exhibitor Setup
- Trade Show (pm)

THURSDAY - March 4
- Trade Show

FRIDAY - March 5
- Trade Show
- Tear Down

VENDOR

SETUP:
Wednesday - March 3
1:00 pm - 4:00 pm

TEAR DOWN:
Friday - March 5
10:45 am - 3:00 pm (allowance for vendors who need to travel)

TRADE SHOW HOURS

Wednesday - March 3
5:00 pm - 6:30 pm

Thursday - March 4
7:00 am - 6:00 pm (blocks based on conference schedule)

Friday - March 5
7:00 am - 12:00 pm (blocks based on conference schedule)

BOOTH SHARING

Not available: If you require additional space, please contact the Association office: (503) 227-0234.

BOOTH SPACE ASSIGNMENTS:

Each booth will be sold on a first come, first served basis. Each booth reserved must include a completed, signed contract. If a selected booth(s) is not secured with the contract within two weeks of selection, the booth(s) may be forfeited and returned to the pool of available booths. Mark your first, second, and third choices for booth locations.

All booth space will be assigned on a linear (in-line, contiguous) fashion. The booths may be assigned in either a single or double line, as long as all the exhibitors' booths are in the same row, and as long as that type of space is available. No physical product or display may actually cross over the public walking space.

BOOTH LOCATION & SIZES:

The Show Management reserves the right to alter the location of booths shown on the official floor plans, as it deems advisable and is in the best interest of the Exhibition. However, no change of location will be made without full discussion with any exhibitor affected by such changes.

There will be booths available with dimensions of 8' deep by 10' wide (smaller booth sizes may be available - contact Margerie). Each booth will have an 8' high back drape and a 6' long skirted table, booth identification sign, 110v electrical service, two chairs, and a wastebasket. Each booth includes registration for one (1) vendor for the entire Trade Show*.

***Additional in-booth staff shall register à la carte for meals.**

BOOTH PRICING & DEADLINES:

PNWGFA members and nonmembers have different prices for booth(s):

Before January 28, 2027

Booth Size	First Booth	Additional Booths
Member – 8' x 10'	$600	$350
Nonmember – 8' x 10'	$650	$350

After January 28, 2027

Booth Size	First Booth	Additional Booths
Member – 8' x 10'	$625	$350
Nonmember – 8' x 10'	$675	$350

- **Cancellation** by an exhibitor following the signing of this contract and prior to January 28, 2027, will result in a 50% forfeiture of the exhibit fee. After that date, an exhibitor forfeits 100% of the exhibit fee.
- **NOTE**: Each booth price includes complete registration for **one (1) person** (all meals included); **additional in-booth staff shall register à la carte for meals.**
- If booth is not secured with the contract within two weeks of selection, the booth may be forfeited and returned to the pool of available space.

2027

CANCELLATIONS

Exhibitor must notify PNWGFA in writing of its intent to cancel. 50% refund will be granted if cancellation is requested by end of day January 28, 2027. An Exhibitor attempting to cancel after January 28, 2027, is not eligible for a refund and agrees to pay the full exhibit fees.

HOTEL RESERVATIONS:

Reservations can be made ONLINE or by calling Coeur d'Alene Resort at 888.965.6542. Identify with the group PNWGFA27 (PNW Grain Warehousemen 2027) to obtain the conference room rates. Room availability is guaranteed through January 12, 2026. Thereafter, rooms are available on space and rate available basis. Contact Margerie for more details.

LIABILITY & INSURANCE

Doors to the exhibit hall will be locked at night. However, the Show Management will not be liable for loss or damage to property of the exhibitors or their representatives or employees from theft, fire, accident or any other cause beyond its control. Exhibitors are advised to insure themselves at their own expense against property loss or damage and against liability for personal injury. The exhibitor shall indemnify the Show Management against, and hold it harmless from, negligence of the exhibitor or in connection with the exhibitor's use of display space. Show Management's liability for injury to persons or loss or damage to property shall be limited to such as may be caused by its sole or gross negligence. The Pacific Northwest Grain and Feed Association requires all exhibitors to carry insurance for the Show.

USE OF SPACE

The Trade Show exhibit area will be available for setup on Wednesday, March 3, 2027, from 1:00 pm to 4:00 pm. Tear down will take place Friday, March 5, 2027, anytime after 10:45 am (this allowance is intended to assist those who are traveling). Exhibitors must limit their activities and confine their displays to the specific space they have contracted. Literature must be distributed only from the confines of the Exhibitor's booth. Any demonstration or activity that results in excessive obstruction of aisles or prevents ready access to a nearby Exhibitor's booth is prohibited including noise, lights or electronic displays, which project too much sound. For licensing purposes, any music played in the booth will be the responsibility of the exhibitor.

ADMISSION

No exhibitor shall assign, sublet, or share the whole or part for the space allotted without the consent of Show Management and approval of the terms thereof. No exhibitor is permitted to show goods other than those manufactured or handled by them in the regular course of business. ***Shared booth space may incur an additional fee.*** No firm or organization not assigned space in the exhibition hall will be permitted to solicit business in any manner within the exhibit hall.

DIRECT SELLING

PNWGFA shall have sole control over all admission policies at all times. Suppliers that do not have booths MAY NOT DISTRIBUTE MATERIAL OR DISPLAY PRODUCTS either in the Trade Show, in any area of the hotel or on the demonstration field without specific consent from Association and paying full booth fee. Badges must be worn at all times. Badge swapping among exhibit personnel or attendees is strictly prohibited.

In the event that an exhibitor engages in on-location transactions, the exhibitor will be responsible for complying with federal, state and local laws that may pertain to such sales.

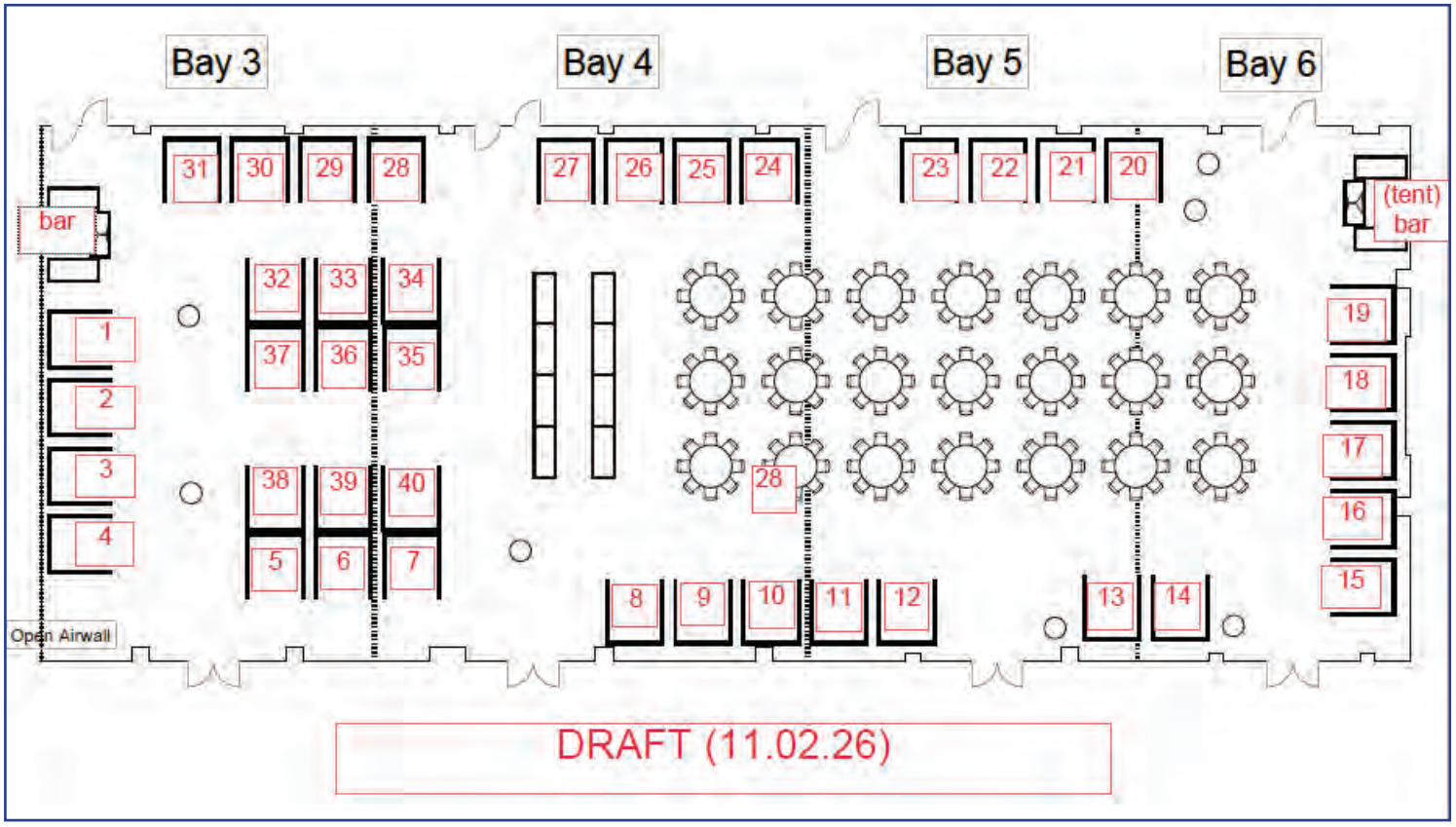
SPONSORSHIP

Take advantage of the exposure and recognition your company will gain **by becoming a sponsor**! We offer a variety of opportunities, as well as price ranges. If you would like to purchase a sponsorship at this time, please include payment on the registration. Please contact PNWGFA Director, Margerie Vis at margerie@pnwgfa.org / 503.227.0234 for more information.

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PNWGFA Trade Show Floor Plan & Registration Form

Coeur d'Alene Resort Conference Center | Trade Show in Bays 3-6



Diagram/booth locations subject to change depending on total # of vendors.

- NOTE: In an effort to provide highest visibility and interaction with Vendors, Breakfasts & Lunches, and breaks for both days will be served in the Trade Show area. Therefore, the Buffet will be set only when food is served.

Please review the floor plan and indicate booth preference (1st come, 1st served): Number of booths:_____

Booth Choices:

1st Choice: _____ 2nd Choice: _____ 3rd Choice: _____

EXHIBITOR INFORMATION:

PRINT or TYPE *information as it should appear on all signs and printed materials.*

Company Name _____

Primary Contact _____ Title _____

Address _____

City _____State _____Zip code _____

Phone (_____)_____-_____ Fax (_____)_____-_____ Website _____

Primary Contact E-mail _____

Representatives Attending (Please print names as you wish it to appear on your badge)

1. _____ 2. _____ 3. _____ 4. _____

(Each booth price includes complete registration for one (1) person.) Other representatives must register for à la carte pricing meals.

****Be sure to ask about PNWGFA Directory and advertising opportunities!**

PNWGFA Booth Assignment #_____