



56th ANNUAL WAREHOUSEMEN'S CONFERENCE & TRADE SHOW

February 14 - 16, 2024
Coeur d'Alene Resort - CDA, Idaho



Registration Information - all pricing à la carte

Grain Grading Seminar (Wed., Feb. 14): \$175 memb / \$200 non-memb

We are very pleased to announce WSDA management and inspectors will join us for presentations and grain grading trading. Class size is limited; max size per class is 75 - we will either close registration for (1) afternoon class or consider adding a morning session depending on registrant response. 1st come-1st served. Approx. 3-4 hour classroom training session + certificate of completion, Wednesday lunch, PM break/beverage.

Pesticide Conference (Feb. 14-16):

Prior to January 16th: \$450 Member Price — \$525 Non-Member Price
After January 16th: \$500 Member Price — \$550 Non-Member Price

Registration Covers: Wednesday Welcome Reception, Thursday & Friday Pesticide Seminars (approx. 8 credits); Thursday & Friday meals and breaks; Thursday evening Reception & Banquet Dinner. (Grain Grading seminar is separate.)

Trade Show Vendor:

Prior to January 16th: \$575 Member Price — \$625 Non-Member Price
After January 16th: \$600 Member Price — \$650 Non-Member Price

(See Trade Show Contract for modified or additional space & other information)

Fee Covers: Full registration for one person*; 8' x 10' Booth; Signage; Electricity; Chairs; Wednesday Welcome Reception, Breakfast, Lunch & Breaks Thursday & Friday; Thursday evening Reception & Banquet Dinner. All breakfasts, lunches and breaks will take place in the Trade Show Area. (*Register add'l staff for à la carte meals only.)

1 Day Spouse Event: \$225

SPOUSES WELCOME! 2024's event will be Flower Arrangements - class taught by Chandra Christenson, with Simplified Celebrations (Richland, WA). Start with some AM beverages in the Hagadone Suite prior to class, then enjoy your floral creations before heading over to Tito's for lunch! 1-Day Registration covers Spouse Event, Thursday Reception & Banquet Dinner.

2 Day Spouse Event: \$300

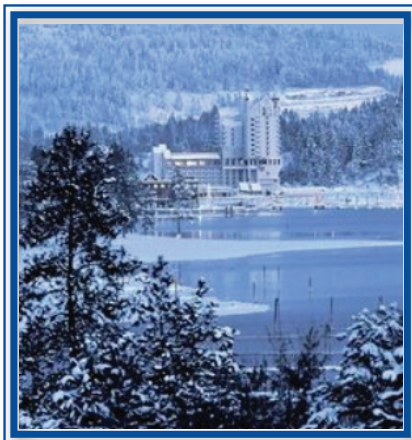
2-Day Registration covers all of Thursday's activities (listed above), including Breakfast and lunch on Friday (with the conference delegates).

EXTRA Banquet Tickets: \$160

Drinks at the Reception in Trade Show Area and a Delicious Banquet Dinner Celebration

EXTRA Breakfast or Lunch Tickets: \$50

Thursday or Friday Meal
(Check specific day on the Registration Form)



Coeur d'Alene Resort - Idaho

Hotel Information

The Coeur d'Alene Resort
North Wing \$125/night + tax
Park Tower \$140/night + tax
Lake Tower \$150/night + tax
Reservation deadline 1/12

Credit Information

Approx. 7-8 pesticide credits will be provided over two days. (Plus essential non-accredited Grain Grading Seminar on Wednesday and supplier/maintenance info throughout the conference.)





56th Annual Warehousemen's Conference & Trade Show February 14 — 16, 2024 Coeur d'Alene Resort - CDA, Idaho

REGISTRATION FORM

Company Name _____ Phone # _____

Address _____
Street City State Zip

PLEASE TYPE or PRINT the first and last name of each individual attending the conference and check the box for the appropriate Registration Type(s):

Name of Delegate, Vendor or Spouse	Grain Grading Seminar (Wednesday)	Trade Show Vendor	Pesticide Training (Thurs-Fri)	Extra Breakfast — Thursday	Extra Lunch — Thursday	Extra Breakfast — Friday	Extra Lunch — Friday	Spouse Event — 1 Day	Spouse Event — 2 Day	Dinner Banquet Only
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(See pricing chart previous page)	(# of Delegates)	(Price of Reg.)	(Total)	
Full Pesticide Conf.:	_____ x	\$ _____ =	_____	<div style="font-size: 2em;">}</div> Total Fees: \$ _____
Wed. Safety Training	_____ x	\$ _____ =	_____	
Trade Show Vendor:	_____ x	\$ _____ =	_____	
Extra Thurs Banquet Tickets:	_____ x	\$ 160.00 =	_____	
Spouse Event - 1 Day:	_____ x	\$ 225.00 =	_____	
Spouse Event - 2 Day:	_____ x	\$ 300.00 =	_____	
Extra Individual Meals:	_____ x	\$ 50.00 =	_____	
We would like to sponsor:	_____ x	\$ _____ =	_____	

(Please mark the appropriate boxes for your attendance needs.)

*TRADE SHOW VENDORS, SEE NEXT PAGES FOR ADDITIONAL INFORMATION / REGISTRATION

Payment Options:

- Check: Make payable to Pacific Northwest Grain & Feed Association (PNWGFA)
- Invoice: PNWGFA will send you an invoice for your registration fees
- Credit Card: available via online option only. Visit www.pnwgfa.org/24-WHSE for online form.

Refund Policy:

Full Refund through January 16 ♦ 50% after January 16 ♦ No cancellations/refunds after February 7
(however transferring registrations is encouraged)

Please fax or email (preferred) your Registration Form to: margerie@pnwgfa.org
 PNWGFA: 9600 SW Oak St., Ste 565 ♦ Tigard, OR 97223
 Phone: (503) 227-0234 — Fax: (503) 253-9172 — www.pnwgfa.org

2024

PACIFIC NORTHWEST
GRAIN & FEED ASSOCIATION

54th ANNUAL WAREHOUSEMEN'S CONFERENCE & TRADE SHOW

February 14th - 16th, 2024
Coeur d'Alene Resort - CDA, Idaho

If you are a...

- » Construction/Design-Build Company
- » Environmental Services Provider
- » Grain Handling/feed milling equipment manufacturer or service provider
- » Grain testing equipment manufacturer
- » Fertilizer/Pesticide Services Provider
- » Safety Consultant
- » Grain/Feed Industry Professional

Be an exhibitor at the 2024 PNWGFA Trade Show!

ENHANCE company image

INCREASE brand awareness

NETWORK with prospective clients

DEVELOP and strengthen company's brand

SCHEDULE

WEDNESDAY - February 14

- Exhibitor Setup
- Trade Show (pm)

THURSDAY - February 15

- Trade Show

FRIDAY - February 16

- Trade Show
- Tear Down

VENDOR

SETUP:

Wednesday - February 14
12:00 pm - 4:00 pm

TEAR DOWN:

Friday - February 16
10:30 am - 3:00 pm (allowance
for vendors who need to travel)

TRADE SHOW HOURS

Wednesday - February 14
5:00 pm - 6:30 pm

Thursday - February 15

7:00 am - 6:00 pm (blocks based
on conference schedule)

Friday - February 16

7:00 am - 12:00 pm (blocks
based on conference schedule)

BOOTH SHARING

Not available: If you require additional space, please contact the Association office: (503) 227-0234.

BOOTH SPACE ASSIGNMENTS:

Each booth will be sold on a first come, first served basis. Each booth reserved must include a completed, signed contract. If a selected booth(s) is not secured with the contract within two weeks of selection, the booth(s) may be forfeited and returned to the pool of available booths. Mark your first, second, and third choices for booth locations.

All booth space will be assigned on a linear (in-line, contiguous) fashion. The booths may be assigned in either a single or double line, as long as all the exhibitors' booths are in the same row, and as long as that type of space is available. No physical product or display may actually cross over the public walking space.

BOOTH LOCATION & SIZES:

The Show Management reserves the right to alter the location of booths shown on the official floor plans, as it deems advisable and is in the best interest of the Exhibition. However, no change of location will be made without full discussion with any exhibitor affected by such changes.

There will be booths available with dimensions of 8' deep by 10' wide (smaller booth sizes may be available - contact Margerie). Each booth will have an 8' high back drape and a 6' long skirted table, booth identification sign, 110v electrical service, two chairs, and a wastebasket. Each booth includes registration for one (1) vendor for the entire Trade Show*.

*Additional in-booth staff shall register à la carte for meals.

BOOTH PRICING & DEADLINES:

PNWGFA members and nonmembers have different prices for booth(s):

Before January 16, 2024

Booth Size	First Booth	Additional Booths
Member – 8' x 10'	\$575	\$350
Nonmember – 8' x 10'	\$625	\$350

After January 16, 2024

Booth Size	First Booth	Additional Booths
Member – 8' x 10'	\$600	\$350
Nonmember – 8' x 10'	\$650	\$350

- Cancellation by an exhibitor following the signing of this contract and prior to January 16, 2024, will result in a 50% forfeiture of the exhibit fee. After that date, an exhibitor forfeits 100% of the exhibit fee.
- Each booth price includes complete registration for one (1) person (all meals included); additional in-booth staff shall register à la carte for meals.
- If booth is not secured with the contract within two weeks of selection, the booth may be forfeited and returned to the pool of available space.

CANCELLATIONS

Exhibitor must notify PNWGFA in writing of its intent to cancel. 50% refund will be granted if cancellation is requested by end of day January 16, 2024. An Exhibitor attempting to cancel after January 16, 2024, is not eligible for any refund and agrees to pay the full exhibit fees.

HOTEL RESERVATIONS:

Reservations can be made by calling Coeur d'Alene Resort at 888.965.6542. Identify with the group PNWGFA Warehousemen's Conference to obtain the conference room rates. Room block guarantee is through January 12, 2024. Thereafter, rooms are available on a space and rate available basis. Contact [Margerie](#) for more details.

LIABILITY & INSURANCE

Doors to the exhibit hall will be locked at night. However, the Show Management will not be liable for loss or damage to property of the exhibitors or their representatives or employees from theft, fire, accident or any other cause beyond its control. Exhibitors are advised to insure themselves at their own expense against property loss or damage and against liability for personal injury. The exhibitor shall indemnify the Show Management against, and hold it harmless from, negligence of the exhibitor or in connection with the exhibitor's use of display space. Show Management's liability for injury to persons or loss or damage to property shall be limited to such as may be caused by its sole or gross negligence. The Pacific Northwest Grain and Feed Association requires all exhibitors to carry insurance for the Show.

USE OF SPACE

The Trade Show exhibit area will be available for setup on Wednesday, February 14, 2024, from 12:00 pm to 4:00 pm. Tear down will take place Friday, February 16, 2024, anytime after 10:30 am (this allowance is intended to assist those who are traveling). Exhibitors must limit their activities and confine their displays to the space for that they have contracted. Literature must be distributed only from the confines of the Exhibitor's booth. Any demonstration or activity that results in excessive obstruction of aisles or prevents ready access to a nearby Exhibitor's booth is prohibited including noise, lights or electronic displays, which project too much sound. For licensing purposes, any music played in the booth will be the responsibility of the exhibitor.

ADMISSION

No exhibitor shall assign, sublet, or share the whole or part for the space allotted without the consent of Show Management and approval of the terms thereof. No exhibitor is permitted to show goods other than those manufactured or handled by them in the regular course of business. No firm or organization not assigned space in the exhibition hall will be permitted to solicit business in any manner within the exhibit hall.

DIRECT SELLING

PNWGFA shall have sole control over all admission policies at all times. Suppliers that do not have booths **MAY NOT DISTRIBUTE MATERIAL OR DISPLAY PRODUCTS** either in the Trade Show, in any area of the hotel or on the demonstration field without specific consent from Association and paying full booth fee. Badges must be worn at all times. Badge swapping amount exhibit personnel or attendees is strictly prohibited.

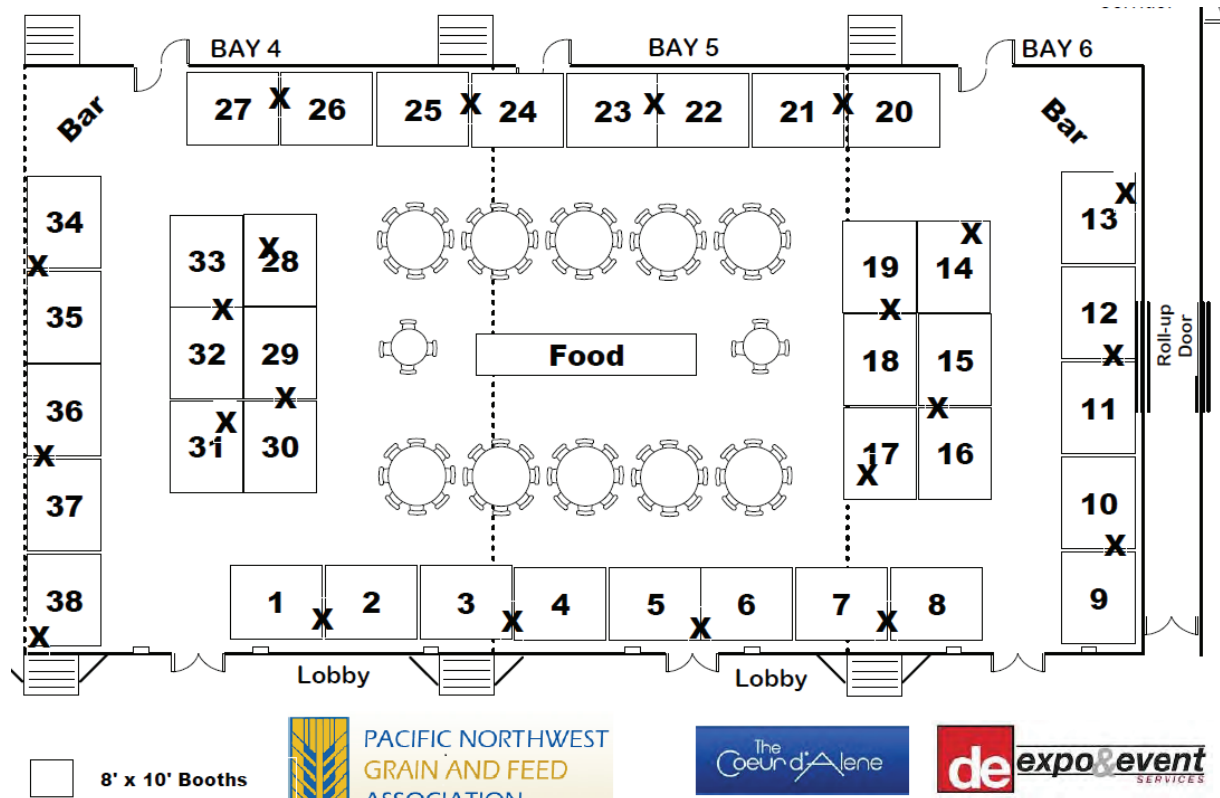
In the event that an exhibitor engages in on-location transactions, the exhibitor will be responsible for complying with federal, state and local laws that may pertain to such sales.

SPONSORSHIP

Take advantage of the exposure and recognition your company will gain by becoming a sponsor! We offer a variety of opportunities, as well as price ranges. If you would like to purchase a sponsorship at this time, please include payment on the application. Please contact PNWGFA Director, Margerie Vis at margerie@pnwgfa.org / 503.227.0234 for more information.

PNWGFA Trade Show Floor Plan & Registration Form

Coeur d'Alene Resort | Bays 3*-6 Conference Center
Expanded floor space!



February 14-16, 2024

X Wastebasket

- NOTE: In an effort to provide highest visibility and interaction with Vendors, Breakfasts & Lunches, and breaks for both days will be served in the Trade Show area. Therefore, the Buffet will be set only when food is served.

Please review the floor plan and indicate booth preference (1st come, 1st served): Number of booths: _____

Booth Choices:

1st Choice: _____ 2nd Choice: _____ 3rd Choice: _____

EXHIBITOR INFORMATION:

PRINT or TYPE information as it should appear on all signs and printed materials.

Company Name _____

Primary Contact _____ Title _____

Address _____

City _____ State _____ Zip code _____

Phone (____) _____ - _____ Fax (____) _____ - _____ Website _____

Primary Contact E-mail _____

Representatives Attending (Please print names as you wish it to appear on your badge)

1. _____ 2. _____ 3. _____ 4. _____

(Each booth price includes complete registration for one (1) person.) Other representatives can utilize à la carte pricing for meals.