



Ken Huffman

Captive Manager; Captive Nation
ken@captivenation.com

Ken Huffman, CPA began his career in accounting with a Big 4 accounting firm performing audits, and soon after moved to a boutique CPA firm. While growing his finance expertise conducting tax returns of individuals, corporations, partnership and trusts—as well as compilations, reviews, and audits—Ken began compiling, advising, and speaking on advanced tax strategies to business owners and other finance professionals. With the most powerful strategy being the captive insurance model, Ken saw a need for reputable captive insurance managers that provided superior management services with the same professionalism and values that CPA firms exhibit.

Ken's tangible solution to this need resulted in the formation of Captive Nation, Inc.

Our team of experts are passionate about helping businesses implement captive insurance strategies that strengthen their core business. Captive Nation, Inc. advises the business owner, CPA, attorney, financial adviser, family office, along with the M&A and insurance professional on captive insurance.



Drew Schaefer

CEO, Sr. Wealth Advisor; Fortis Financial
drew@myfortisfp.com

How do you add value for our clients?

Drew has always appreciated the opportunity to help families navigate one of the most personal parts of their lives, their finances. He understands that the same question brings out different answers from one person to the next, and enjoys helping clients find the path that works for them.

Drew has also spent time working deeply with business owners and the numerous financial decisions that come with putting together a good, long-term plan.

My working background

Straight out of high school, Drew joined the U.S. Army as an infantryman and was soon deployed to Iraq. After receiving a Purple Heart for wounds received in combat, he was discharged under honorable conditions.

Drew completed his degree in finance with a minor in economics at Eastern Washington University and has been working as a financial advisor since 2009.

Drew joined an independent wealth management firm based out of Yakima, Washington in 2011 and helped start their Spokane office. Since then, he helped found Waymaker Wealth Advisors.

A little more about me

Drew was born and raised in Spokane, Washington. He is happily married to Jami, his high school sweetheart, and together they're raising five young children. In his free time, he enjoys taking naps!

His favorite movie is "Top Gun," and he would love to sail around the world with his wife.

It's important to Drew to bring confidence to clients who have a fearful relationship with money and retirement.



Rick Dunn

General Manager; Benton PUD

dunnr@bentonpud.org

Rick Dunn is the General Manager of Benton PUD; a position he has held since March 2020. He is a graduate of Washington State University with a Bachelor of Science in Electrical Engineering and is a registered Professional Engineer.

Rick has more than 38 years of electrical power and utility systems engineering, operations, and management experience in both the public and private sectors.

Rick serves on the boards of the Public Power Council, Northwest RiverPartners, Pacific Northwest Utilities Conference Committee, and Tri-City Development Council.

Rick has been a clean energy and power grid reliability guest speaker on many occasions including for civic, economic development and industry trade groups as well as political interest groups on both sides of the aisle.

If you want to learn more about Rick's take on energy and electricity issues, you can find him on Substack at: <https://rickdunn.substack.com>.

Access to articles is at no-cost and subscribing is optional.





Dr. Xiaoli Etienne

**Assoc. Professor of Agricultural Economics;
University of Idaho**
xetienne@uidaho.edu

Dr. Xiaoli Etienne is an Associate Professor of Agricultural Economics, and the Idaho Wheat Commission Bill Flory Endowed Chair in Commodity Risk Management at the University of Idaho. Her work seeks to identify core risks in the agricultural and energy sectors and offer solutions to address these risks. She holds a Ph.D. in Agricultural and Applied Economics from the University of Illinois at Urbana Champaign. Prior to joining the University of Idaho, she worked as an Associate professor of Resource Economics and Management at West Virginia University and a consultant at the World Bank Group in Washington, DC.



Dr. Andres Trujillo-Barrera

**Assoc. Professor of Agricultural Economics;
University of Idaho**
aatrujillo@uidaho.edu

Dr. Andres Trujillo-Barrera is an Associate Professor of Agricultural Economics and the Director of the Agricultural Commodity Risk Management Program at the University of Idaho. His research interests include risk management in agricultural and food supply chains, marketing, industrial organization, and finance. Before joining the University of Idaho, he was an assistant professor of Marketing at Wageningen University in the Netherlands. Dr. Trujillo-Barrera holds a Ph.D. in Agricultural and Applied Economics from the University of Illinois at Urbana Champaign.



Britany Hurst Marchant

Executive Director; Idaho Wheat Commission
Britany@idahowheat.org

Britany has enjoyed a career in agriculture communications, education, public relations, and public policy in Idaho's wheat industry and, before that, the cattle industry. She has served on several state and national committees directly related to agriculture, transportation, and the environment over the past decade plus. Britany was named Executive Director of the Idaho Wheat Commission in July 2022.

Britany attended Boise State University and earned a Bachelor of Arts in History and Political Science with an emphasis on political philosophy.

A non-fiction junkie, Britany spends her spare time reading or listening to books while traveling, running, cycling, and worshipping the sun.



Matt Alford

Account Executive; Bushel, Inc.
malford@bushelpowered.com

Matt Alford is a Seattle-based Account Executive at Bushel, where he helps agribusinesses connect more efficiently with their farmers. Bushel powers over 50% of grain origination and connects more than 3,500 grain and ag retail facilities across North America. Matt works with teams to bring in digital tools like eSign, digital offer management, mobile grain contracts, and online payments—making everyday business smoother for both sides of the transaction.



John Coleman

**Managing Director, Agricultural Origination;
Munich Re Trading, LLC**
John.Coleman@mrtl.com

Meet Mr. Coleman, a seasoned expert in weather, crop-yield, and natural catastrophe derivatives for the agricultural industry with over a decade of diverse experience. Currently, Mr. Coleman serves as the Managing Director, Agricultural Origination at Munich Re Trading, a subsidiary of Munich Re, one of the world's leading reinsurers. Previously, Mr. Coleman was Head of Business Development at Arbol, a FinTech firm specializing in climate risk solutions. Prior to that, he led structuring and origination at eWeatherRisk, aiding American farmers in mitigating protection gaps using weather derivatives.

Daniel Stenbakken

Canola Agronomist & Buyer; Viterra
Daniel.Stenbakken@viterra.com

I work for Viterra as the regional buyer and agronomist for the past 8 years. Prior to that I worked as a sales agronomist for CHS. Graduated from Washington State University with an Agriculture technology and management degree. I have a passion for agriculture and have enjoyed working with growers from across the northwest. When I'm not working, I enjoy spending time with my kids, hunting, fishing and anything outdoors.



Roger Hsieh

PNW Agricultural Ombudsman; BNSF

Roger.Hsieh@BNSF.com

Roger Hsieh joined BNSF Railway in 2000 and currently serves as the PNW and western region ombudsman for its Agriculture & Energy business group. His background includes experiences in various marketing roles across BNSF.

Hsieh began his career at BNSF as a management trainee in Fort Worth, Texas, and was promoted to various roles in Marketing Support, including Forecasting and Planning, Marketing Systems, and Economic Development. In 2005 he moved to Houston, Texas, as Industrial sales manager for chemical, construction, and petroleum products covering the Red River, Southwest, and California divisions.

In 2008, Hsieh moved back to Fort Worth, Texas, as market manager for wheat and specialty grains. In 2014, he moved to Vancouver, Washington, as ag ombudsman. In this role he serves as a commercial, operational, and community liaison to the agricultural sector from producers to consumers and exporters on behalf of BNSF's California, Northwest, Montana, and Southwest divisions.