



PACIFIC NORTHWEST GRAIN & FEED ASSOCIATION

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Warehousemen's Conference

The Warehousemen's Planning Committee is hard at work calling our members to get sponsorships for the Fabulous Event on **February 12th & 13th**. They have already outlined our Topics and Speakers for the 42nd Annual Warehousemen's Conference & Trade Show taking place at the Coeur d'Alene Resort.

I will be working on the Tentative Agenda and Registration form in the next few weeks. They will be published in early January.

Shelly Cranor & Pam Becker will be helping me with the Spouse Event this year. A few years ago we did a taste of Oregon Wines at the Spouse Event. This year we will be sampling some of the wines from Walla Walla, Washington. With over a hundred wineries in the area, I'm sure we will have some amazing wines to sample. There will also be a fabulous luncheon, good conversation and lots of WONDERFUL door prizes.

**Call today to reserve your room:
1-800-688-5253**

Room Rates:
Traditional \$95/night + tax
Deluxe \$115/night + tax
Premier \$125/night + tax

Planning Committee:

- John Cranor — Northwest Grain Growers — Chair
- Keith Becker — Pacific Northwest Farmers Co-Op
- Mike Dunlap — Inland Empire Oilseeds LLC
- Marty Hughes — H & S Services
- George Johnstone — Whitgro, Inc.

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2009 Events:

Country Elevator Council

April 23 & 24, 2009

The Marcus Whitman
Hotel
Walla Walla, WA
For Reservations Call
1-866-826-9422

Room Rates:
\$129/night + tax

Annual Convention

June 29 & 30, 2009

Campbell's Resort
Chelan, WA
For Reservations Call
1-800-533-8225

Room Rates:
Regular \$114/night + tax
Deluxe \$158/night + tax

Industry News

Pacific Ethanol Reports Big Loss



A couple weeks ago the BioFuels Journal posted an article on their GrainNet site regarding the third quarter loss for 2008. See the following text and link for more information.

Pacific Ethanol Reports Adjusted 3Q Net Loss of \$69 Million, Down From Net Loss of \$4.8 Million in 3Q 2007; And Nine-Month Net Loss of \$112 Million: www.grainnet.com/article.php?ID=66379

ADM Sells Wheat & Corn to Cuba



The GrainNet also led to this article about Archer Daniels Midland and Farmland Industries. They will be the first US Company to sell grain to Cuba in 40 years. After Hurricane Michelle Congress authorized food exports to Cuba. Follow this link to see the entire article posted on the Twin Cities Kare 11 TV website: www.kare11.com/news/news_article.aspx?storyid=3223

USDA – 2008 Farm Income Forecast



The net farm income is forecast to be \$86.9 Billion in 2008 according to the USDA. Below are a couple of links that detail this information, as well as illustrate some good comparisons by graphs and charts. www.ers.usda.gov/Features/FarmIncome
www.ers.usda.gov/Briefing/FarmIncome/nationalestimates.htm

Renewed Energy: Ethanol Poses Big Challenge for New EPA Chief



Again our friends at the GrainNet site pointed me to the CattleNetwork for this article. This is an interesting article about the challenges that will face the new Chief of the Environmental Protection Agency.

www.cattlenetwork.com/Content.asp?ContentID=273018

STB - Railroad Competition Study



The Surface Transportation Board has issued a study of competition in the US Freight Railroad Industry and analysis of proposals that might enhance competition. Follow this link for more details:

www.stb.dot.gov/stb/elibrary/CompetitionStudy.html